

EXPRESSION OF INTEREST (EoI) FOR PROVISION OF VACUUM TRUCK AND ROAD TANKERS SERVICES AT RAJASTHAN

Cairn Oil and Gas, a vertical of Vedanta Limited is “the Operator” on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 located in Barmer and Jalore district, in the state of Rajasthan.

The operations of RJ-ON-90/1 block extends to Gujarat through ~670km long continuously heated crude oil pipeline for transporting crude oil produced at its Mangala processing terminal to various customers in Gujarat and coastal refineries. All along the pipeline, there are Above Ground Installations (AGIs) for generating power to keep the pipeline heated through SEHMS technology.

Operator on behalf of itself and its joint venture partners invites Expression of Interest under National Competitive Bidding (“NCB”) process from reputed Bidders with demonstrated HSE performance in
PROVISION OF VACUUM TRUCK AND ROAD TANKERS SERVICES AT RAJASTHAN

The Scope of work broadly include supply of services of Vacuum Trucks / Water Tankers of 20 KL (Kilo Liter) capacity with Pump and associated accessories.

Interested companies meeting following criteria should respond to this EoI:

1. Minimum Three (03) years’ (in preceding 5 years) experience in providing Vacuum trucks road tankers SERVICES at Industrial Plants
2. Turnover in each of the immediately preceding two financial years should be equal to or more than more than the estimated average Annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 1.0

Bidders are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the project reference
2. Detailed Company Information with Organization structure, List of resources owned and capability to execute job.
3. Details of completion of similar type of contracts in the last Five years (PO/Contract copies and Service Completion Certificate) and similar contracts/agreements currently under execution under headings:
4. Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (Vedanta may approach the client directly for the feedback) HSE statistics, LTI graph etc.
5. Details of availability of all resources (Technology, Equipment, manpower etc.)
6. Details of availability of all resources (Vacuum trucks, super vacuum trucks and Road tankers with necessary legal documents etc.)
7. Details of HSSEQ policies, Regulatory Compliance, Contractor HSE Induction, Environment Management, Health, Hazard Management, Incident Investigation & Analysis, Competency & Training, Integrity & Maintenance Management, Operating and Safe Working Procedures, Safety Awareness, Transport Management ,Security Management, Sub-Contractor Management etc.
8. Valid Quality Certifications/ Accreditations etc.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of publication of this EOI.

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